



June 1, 2010

Futron Incorporated Strategic Teaming Partners
Subject: New Organizational Model for Futron Incorporated
Effective: For Immediate Release

Dear Strategic Partner,

As a leader in the telecommunications and IT industries, your partnership with Futron Incorporated enables us to successfully deliver global **Data, Telecommunications, Physical Security, and Design Build Construction** solutions to our federal, civilian, and DoD clients. Our industry is ever evolving, and as such Futron Incorporated concluded changing our structure and practices will ensure Futron supports our partners by continuing to be recognized as a industry leader.

As you know telecommunications and IT are ever evolving industries. Words like **Collaboration, Convergence, Cloud Computing, Green Technology, Consolidation, and Unified Communications** are the new solutions our Federal customers undertake to reduce costs and improve efficiencies. To meet the challenges faced by our customers, we have re-aligned our organizational structure to ensure subject matter expertise meets the diverse, complex needs of our clients in a cost effective and secure manner.

Our new organizational structure will enable us to capitalize on new trends, technologies, and relationships to allow users to **reduce costs, consolidate infrastructures, reduce environmental impact, and collaborate** across their enterprise. In addition, we have increased our capital commitments through investments in **demonstration hardware, training and partner certifications and specializations, hiring of additional personnel for domestic and overseas engineering, proposal development, and sales; and new marketing campaigns.**

We believe that these changes will have an immediate and positive effect on our ability to compete in our changing marketplace. With a history of strong support, we look forward to you not only joining us in our endeavors, but hope that you will view our commitment to change as a differentiator and valued component to your Futron partnership today and in the future .

The accompanying attachment summarizes key components of our new philosophy as well as introduces key members of our leadership and engagement teams.

Sincerely,

Matt Qureshi

Matt Qureshi
Vice President of Global Sales
Futron Incorporated



Collaborative Solutions (Futron's New Approach)

Goals:

- Unify our expertise and diverse past performances into a single organization able to deliver unified communication solutions to our customers globally
- Increase Alignment of Personnel and Technology aimed at solving customer challenges
- Capitalize, grow through hiring and training initiatives, and invest in our engineering and project management expertise to ensure resource capabilities and excellence in the design and delivery of unified solutions
- Position our partners' solutions with federal customers via Futron's contract vehicles to provide a single source solution for our customers
- Leverage ISO approved Quality Management System (QMS) to ensure effective practice methodologies and procedures while continuing to grow the company.

Benefits:

- Differentiate Futron, and our partners, by uniquely providing end-to-end collaborative solutions in a comprehensive and holistic manner
- Enable customers to meet their needs of unifying services, platforms, and infrastructure fostering real-time collaboration in a secure, efficient, and cost-effective manner
- Increased Ability to Drive Collaborative solutions
- Procurement Flexibility and Competitive Advantages for Futron and Our Partners
- Optimized Business processes focused on delivering the highest quality solutions at a reduced risk profile

Leadership and Key Engagement Team Personnel

- Shakil Qureshi President
- Paula Qureshi Chief Operating Officer
- Matt Qureshi VP of Global Sales
- Rich Karabin GM Design Build Construction
- Chris Donahue VP of Collaborative Solutions
- Emil Cardiel Director of Video Solutions
- Aquil Qureshi Director of Security Solutions
- John Booton Director of Civilian Staffing Solutions
- Kevin Williams Director of DoD Staffing Solutions
- Tim Adams Director of Implementation Services
- Randy Vaughan Capture Manager
- Mark Robinson Federal Sales Account Manager
- Crystal Presley Inside Sales Manager/GSA
- June Adams Contracts Manager